



Approved Operating Budget

**Port of Oswego Authority
Oswego, New York**

For the Period April 1, 2018 - March 31, 2019

FY 2017-2018 Port of Oswego Authority Operating Budget

		Approved 4/1/17-3/31/18	Approved 4/1/18-3/31/19
Income	Dockage	\$ 200,000.00	\$ 60,000.00
	Wharfage	\$ 388,000.00	\$ 196,750.00
	Ships/Stevedoring	\$ 1,290,000.00	\$ 1,002,760.00
	Loading & Unloading	\$ 845,000.00	\$ 533,250.00
	Rental	\$ 690,000.00	\$ 628,300.00
	Other Storage	\$ 506,600.00	\$ 263,000.00
	Miscellaneous Terminal Activity	\$ 245,000.00	\$ 261,570.00
	Marina Slip Rental	\$ 70,000.00	\$ 63,000.00
	Transient Mooring	\$ 60,000.00	\$ 59,000.00
	Boat Repairs/Maintenance	\$ 16,500.00	\$ 11,000.00
	Hoist/Haul Out	\$ 19,630.00	\$ 18,200.00
	Winter Storage	\$ 50,000.00	\$ 48,000.00
	Miscellaneous Marina Activity	\$ 1,000.00	\$ 1,600.00
	Fish Station/Laundry/BoatUS	\$ 7,300.00	\$ 5,500.00
	Dock Store Sales(Tackle, Boat Supply, etc.)	\$ 6,085.00	\$ 4,960.00
	Gas Sales	\$ 380,000.00	\$ 310,000.00
	Interest	\$ 1,300.00	\$ 2,000.00
	Total	<u>\$ 4,776,415.00</u>	<u>\$ 3,468,890.00</u>

		Approved 4/1/17-3/31/18	Approved 4/1/18-3/31/19
Expenses			
Personal Services	Administration	\$ 650,000.00	\$ 575,000.00
	Hourly maint. (3)	\$ 137,725.00	\$ 152,000.00
	Warehouse	\$ 88,441.60	\$ 88,441.60
	Longshoremen	\$ 551,558.00	\$ 350,000.00
	Marina Employees	\$ 89,000.00	\$ 115,745.00
	Temporary Summer Employees	\$ 25,000.00	\$ 13,696.00
	Security (Vessel Activity)	\$ 13,000.00	\$ 37,000.00
	Security (Guard Operations)	\$ 51,000.00	\$ 30,000.00
		<u>\$ 1,605,724.60</u>	<u>\$ 1,361,882.60</u>

Taxes, Obligations, Health Insurance	NYS Retirement -pension plan	\$ 134,698.00	\$ 120,432.00
	Social Security Employer Share	\$ 55,000.00	\$ 50,000.00
	Medicare	\$ 23,500.00	\$ 19,520.00
	SIU/Disability	\$ 55,000.00	\$ 30,000.00
	Health Insurance	\$ 231,750.50	\$ 242,714.00
		<u>\$ 499,948.50</u>	<u>\$ 462,666.00</u>

ILA Expense	ILA # 1570A Pension Fund	\$ 370,000.00	\$ 295,000.00
	ILA Wookboots and Supplies	\$ 200.00	\$ 200.00
		<u>\$ 370,200.00</u>	<u>\$ 295,200.00</u>

<i>Maint. and Operations</i>	Approved 4/1/17-3/31/18	Approved 4/1/18-3/31/19
Travel Expense - Auto/Conv. and Mtgs	\$ 25,000.00	\$ 5,000.00
Continuing Ed./Training	\$ 20,000.00	\$ 1,200.00
Automotive - auto repairs, diesel/propane fuel	\$ 54,000.00	\$ 38,000.00
Gen. Insurance	\$ 258,000.00	\$ 240,400.00
Vessel Hull and P&I Insurances	\$ 2,600.00	\$ 2,600.00
Office Supplies	\$ 10,000.00	\$ 10,000.00
Printing/Adv. - ad agency services, ad space	\$ 12,000.00	\$ 2,200.00
Communications - phone, postage	\$ 36,000.00	\$ 32,000.00
Utilities - National Grid	\$ 50,000.00	\$ 53,000.00
Household Supplies - cleaning supplies, shop use items	\$ 30,000.00	\$ 18,000.00
Special Supplies - payroll services, dump, water/coffee, website, security, bank fees	\$ 72,500.00	\$ 40,000.00
Professional Services	\$ 50,000.00	\$ 83,000.00
Metered Water	\$ 7,500.00	\$ 6,200.00
Sponsorship/Community Support	\$ 10,000.00	\$ 10,000.00
Technical Services-Probe	\$ 42,000.00	\$ 38,000.00
Dues/Subscriptions	\$ 25,000.00	\$ 40,000.00
Repairs - buildings, equipment	\$ 135,000.00	\$ 113,000.00
Rentals - equipment	\$ 5,000.00	\$ 8,000.00
Museum Expense/Chancellor	\$ 6,000.00	\$ 5,000.00
Lease of Equipment	\$ 240,000.00	\$ 190,820.40
Lease of vehicle	\$ 6,730.00	\$ -
Contract Trucking	\$ 65,000.00	\$ -
Write off/Uncollectible accounts	\$ 3,500.00	\$ 3,500.00
Interest	\$ -	\$ 2,000.00
Freight	\$ 5,000.00	\$ 3,000.00
	<u>\$ 1,170,830.00</u>	<u>\$ 944,920.40</u>
 <i>Marina</i>		
Maintenance	\$ 12,000.00	\$ 10,700.00
Utilities	\$ 10,000.00	\$ 9,300.00
Credit Card Expenses	\$ 11,000.00	\$ 10,000.00
Winterization Supplies	\$ 6,200.00	\$ 3,100.00
Miscellaneous	\$ 5,000.00	\$ 3,500.00
Boat repairs	\$ 10,000.00	\$ 1,400.00
COGS	\$ 195,000.00	\$ 262,000.00
	<u>\$ 249,200.00</u>	<u>\$ 300,000.00</u>
 <i>Other Income</i>		
Net realization on sale of property	\$ 107,112.37	\$ -
Grant - Inland Port	\$ 316,063.00	\$ -
Grant - miscellaneous	\$ 13,856.93	\$ 1,000.00
Grant - BIG marina	\$ 88,325.00	\$ 11,675.13
	<u>\$ 525,357.30</u>	<u>\$ 12,675.13</u>
 <i>Debt Service</i>		
29 Cayuga	\$ -	\$ -
State of New York Obligation	\$ 50,000.00	\$ -
	<u>\$ 50,000.00</u>	<u>\$ -</u>
Expenditures including debt service		<u>\$ 3,364,669.00</u>
Income		<u>\$ 3,481,565.13</u>
Operating Income		<u>\$ 116,896.13</u>